

SALISBURY CLUB AUCTION RESULTS (Feb.'11)

Lot 3 - £2, 4-£2, 5-£2, 6-£3-50, 7-£1, 8-£7, 9-£3-50, 10-£2, 11-£2, 13-£3, 14-£3, 21-£1, 22-£2, 23-£2, 25-£4, 26-£2, 29-£1, 30-£2-80, 31-£8, 32-£2, 33-£19, 34-£10, 35-£11, 36-£5, 37-£8, 38-£8, 39-£4, 42-£2, 43-£2, 44-£10, 45-£18, 46-£7, 47-£10, 48-£3.50, 49-£2, 50-£3, 54-£1.50, 55-£2, 56-£2, 57-£1, 62-£3, 65-£2, 68-£10, 71-£1, 72-£2, 73-£2.50, 74-£1, 75-£1.20, 77-£1, 79-£1, 80-£1, 81-£1, 83-£2, 85-£4, 87-£5, 88-£4, 90-£2, 92-£2, 98-£2.50, 99-£1.50, 100-£1.50, 105-£5, 108-£1.50, 111-£37, 112-£25, 113-£7, 114-£5, 116-£10, 117-£3, 118-£7, 119-£9, 120-£7, 122-£4-50, 123-£1.80, 124-£4, 125-£1.50, 126-£4, 128-£13, 129-£3, 131-£9, 132-£5, 133-£5, 135-£15, 138-£1, 139-£1, 141-£1.40, 142-£2.50, 143-£26, 146-£2, 147-£1, 149-£9, 154-£2.50, 155-£3, 156-£3.50, 158-£6, 159-£4, 160-£3, 161-£1, 162-£7, 163-£8, 165-£5, 166-£3, 167-£6, 168-£4, 169-£3-50, 171-£2.50, 173-£2, 174-£2, 175-£2, 176-£6, 177-£3, 178-£2, 179-£8, 180-£3.50, 181-£4, 182-£3, 186-£2, 187-£4.50, 189-£2, 190-£2, 191-£2, 192-£8, 193-£5, 194-£4, 195-£3, 196-£6, 197-£4, 200-£6, 201-£4, 204-£8, 205-£5, 206-£4, 207-£4, 208-£3, 209-£6, 210-£4.50, 215-£5, 216-£3, 218-£3, 219-£5, 221-£2, 224-£4, 225-£7, 227-£4.50, 228-£4.50, 230-£4, 231-£6, 233-£2, 234-£2, 240-£20, 241-£2.50, 242-£2.60, 243-£2.50, 244-£4, 245-£2, 246-£2, 248-£1.50, 252-£10, 255-£5.50, 256-£2, 257-£6, 259-£15, 262-£3, 263-£3, 265-£4, 269-£2.50, 270-£3.50, 273-£8, 277-£16, 278-£11, 285-£1.25, 287-£10, 290-£1.25, 308-£1.50, 309-£1.25, 310-£25, 314-£18, 317-£40, 318-£16, 320-£75, 326-£3, 333-£3, 338-£3 & 339-£5. **Total for sale - £1,029-55**

REVIEW OF SALE

There were fewer people in the room than usual but this was made up for by a greater number of postal bidders. The 20 room bidders spent £437.80 compared to the 18 (of 20) successful postal bidders who spent £591.75. This shows the benefit of distributing the list as extensively as possible. We even had one successful bidder from India! Most vendors did reasonably well and of those who didn't the main reason was probably over reserving the lots. People generally are looking for bargains and low reserves often generate more interest and make the auction more fun. The vendor risk, of course, is that some will sell at reserve. Some very fine spoon cancels I put in cheaply at £7 reserve attracted a not unreasonable bid of £28 but, sadly for me, attracted no-one else's attention and went for £7. Luckily the buyer was someone I was very happy to pass them on to and who I know from the South Africa auction I run, so he knew that I would knock them down as cheaply as other bids allowed. I was compensated in like fashion when the wonderful photographs of the "new" Post Office in Salisbury at the turn of the century (before & after & with a photo of the staff), for which I'd expected vigorous competition, was knocked down to me at reserve! Lot 162, a small collection of early GB revenues, reserved at £1 only, made the record for most numbers of bids (6 postal and more in the room) and was knocked down for £7. Strangely Lot 169, a 1918 post card with FPO2 (Egypt) cancel, equalled it in the number of postal bids despite only making £3.50 against a £2 reserve. The Hong Kong Annigoni set to \$20, um, shows that good, popular, more expensive items can sell when it made £75.

Finally I would like to thank the postal bidders for the speed with which they settled. All, bar one, cheques were received within a week of the sale. It makes life hugely easier for me in closing the auction accounts and allows vendors to be paid out with expedition.

Tony Howgrave-Graham